



THE MOTLEY FOOL FOUNDATION

FINANCIAL STATEMENTS

SEPTEMBER 30, 2024 AND 2023

THE MOTLEY FOOL FOUNDATION

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SEPTEMBER 30, 2024 AND 2023

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Independent Auditor's Report

Board of Trustees
The Motley Fool Foundation
Alexandria, Virginia

Opinion

We have audited the accompanying financial statements of The Motley Fool Foundation (the Foundation), which comprise the statements of financial position as of September 30, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of September 30, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists.

Auditor's Responsibilities for the Audit of the Financial Statements (Continued)

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Councilor, Buchanan + Mitchell, P.C.

Certified Public Accountants

Bethesda, Maryland
December 19, 2024

THE MOTLEY FOOL FOUNDATION
STATEMENTS OF FINANCIAL POSITION
SEPTEMBER 30, 2024 AND 2023

	2024	2023
Assets		
Cash and Cash Equivalents	\$ 2,088,531	\$ 3,442,382
Pledges Receivable, Net	701,393	272,688
Prepaid Expenses	47,654	37,212
Investments	10,581,982	8,476,848
Property and Equipment, Net	47,495	46,438
Total Assets	\$ 13,467,055	\$ 12,275,568
Liabilities and Net Assets		
Liabilities		
Accounts Payable and Accrued Expenses	\$ 42,511	\$ 33,044
Accrued Severance	258,538	-
Grants Payable, Net	570,519	-
Due to Related Party	64,275	78,980
Total Liabilities	935,843	112,024
Net Assets		
Without Donor Restrictions	11,858,118	11,890,856
With Donor Restrictions for Subsequent Activities	673,094	272,688
Total Net Assets	12,531,212	12,163,544
Total Liabilities and Net Assets	\$ 13,467,055	\$ 12,275,568

See accompanying Notes to Financial Statements.

THE MOTLEY FOOL FOUNDATION
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED SEPTEMBER 30, 2024

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>2024 Total</u>
Revenue			
Contributions	\$ 95,282	\$ 886,156	\$ 981,438
Donated Services	254,023	-	254,023
Net Investment Income	2,355,884	-	2,355,884
Recovery (Losses) on Pledges Receivable	5,000	(35,000)	(30,000)
Net Assets Released from Restrictions	450,750	(450,750)	-
	<u>3,160,939</u>	<u>400,406</u>	<u>3,561,345</u>
Expenses			
Program Services			
Assessment Tool	168,939	-	168,939
Venture Philanthropy Impact Fund - The ImpactFool Fund	976,553	-	976,553
Rule Breakers: Ashoka and Foundation Fellows	65,003	-	65,003
Spark Conversation Series	34,313	-	34,313
Local Foolanthropy and Volunteer Engagement	56,147	-	56,147
Partnerships	18,284	-	18,284
Other Program Expenses	38,350	-	38,350
	<u>1,357,589</u>	<u>-</u>	<u>1,357,589</u>
Supporting Services			
General and Administrative	1,239,235	-	1,239,235
Fundraising	596,853	-	596,853
	<u>1,836,088</u>	<u>-</u>	<u>1,836,088</u>
	<u>3,193,677</u>	<u>-</u>	<u>3,193,677</u>
Change in Net Assets	(32,738)	400,406	367,668
Net Assets, Beginning of Year	<u>11,890,856</u>	<u>272,688</u>	<u>12,163,544</u>
Net Assets, End of Year	<u><u>\$ 11,858,118</u></u>	<u><u>\$ 673,094</u></u>	<u><u>\$ 12,531,212</u></u>

See accompanying Notes to Financial Statements.

THE MOTLEY FOOL FOUNDATION
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED SEPTEMBER 30, 2023

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>2023 Total</u>
Revenue			
Contributions	\$ 172,481	\$ 164,541	\$ 337,022
Donated Services	198,414	-	198,414
Net Investment Income	1,305,680	-	1,305,680
Losses on Pledges Receivable	-	(140,000)	(140,000)
Net Assets Released from Restrictions	<u>640,000</u>	<u>(640,000)</u>	<u>-</u>
 Total Revenue	 2,316,575	 (615,459)	 1,701,116
Expenses			
Program Services			
Venture Philanthropy Impact Fund - The ImpactFool Fund	12,964	-	12,964
Rule Breakers: Ashoka and Foundation Fellows	681,400	-	681,400
Spark Conversation Series	4,765	-	4,765
Local Foolanthropy and Volunteer Engagement	92,021	-	92,021
Partnerships	6,395	-	6,395
Other Program Expenses	<u>152,013</u>	<u>-</u>	<u>152,013</u>
 Total Program Services	 949,558	 -	 949,558
Supporting Services			
General and Administrative	1,130,056	-	1,130,056
Fundraising	<u>524,052</u>	<u>-</u>	<u>524,052</u>
 Total Supporting Services	 <u>1,654,108</u>	 <u>-</u>	 <u>1,654,108</u>
 Total Expenses	 <u>2,603,666</u>	 <u>-</u>	 <u>2,603,666</u>
 Change in Net Assets	 (287,091)	 (615,459)	 (902,550)
Net Assets, Beginning of Year	<u>12,177,947</u>	<u>888,147</u>	<u>13,066,094</u>
 Net Assets, End of Year	 <u><u>\$ 11,890,856</u></u>	 <u><u>\$ 272,688</u></u>	 <u><u>\$ 12,163,544</u></u>

See accompanying Notes to Financial Statements.

THE MOTLEY FOOL FOUNDATION
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED SEPTEMBER 30, 2024

	Program Services						Supporting Services			Total Expenses	
	Assessment Tool	Venture Philanthropy Impact Fund - The ImpactFool Fund	Rule Breakers: Ashoka and Foundation Fellows	Spark Conversation Series	Local Foolanthropy and Volunteer Engagement	Partnerships	Other Program Expenses	Total Program Services	General and Administrative		Fundraising
Personnel	\$ 107,410	\$ 172,670	\$ 42,271	\$ 7,313	\$ 26,726	\$ 18,264	\$ 4,190	\$ 378,844	\$ 822,782	\$ 220,428	\$ 1,422,054
Occupancy	-	-	-	-	-	-	2,683	2,683	4,930	906	8,519
Professional Fees	31,735	201,421	5,130	11,000	3,230	-	9,095	261,611	227,522	122,654	611,787
Grants and Contracts	17,500	570,519	196	-	24,958	-	-	613,173	-	-	613,173
Technology	15	333	41	-	240	-	21,561	22,190	45,543	106,697	174,430
Marketing and Communications	10,800	23,200	16,600	16,000	800	-	-	67,400	77,225	131,100	275,725
Other Expenses	1,479	8,410	765	-	193	20	821	11,688	61,233	15,068	87,989
Total Expenses	\$ 168,939	\$ 976,553	\$ 65,003	\$ 34,313	\$ 56,147	\$ 18,284	\$ 38,350	\$ 1,357,589	\$ 1,239,235	\$ 596,853	\$ 3,193,677

See accompanying Notes to Financial Statements.

THE MOTLEY FOOL FOUNDATION
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED SEPTEMBER 30, 2023

	Program Services						Supporting Services			
	Venture Philanthropy Impact Fund - The ImpactFool Fund	Rule Breakers: Ashoka and Foundation Fellows	Spark Conversation Series	Local Foolanthropy and Volunteer Engagement	Partnerships	Other Program Expenses	Total Program Services	General and Administrative	Fundraising	Total Expenses
Personnel	\$ 10,803	\$ 163,493	\$ 4,765	\$ 50,987	\$ 4,640	\$ 126,491	\$ 361,179	\$ 437,877	\$ 433,965	\$ 1,233,021
Occupancy	-	-	-	-	-	2,445	2,445	3,211	3,448	9,104
Professional Fees	2,161	6,000	-	-	-	-	8,161	307,675	1,731	317,567
Grants and Contracts	-	500,000	-	40,493	-	-	540,493	-	-	540,493
Technology	-	-	-	-	-	18,584	18,584	32,243	66,761	117,588
Marketing and Communications	-	425	-	-	-	-	425	279,605	4,261	284,291
Other Expenses	-	11,482	-	541	1,755	4,493	18,271	69,445	13,886	101,602
Total Expenses	\$ 12,964	\$ 681,400	\$ 4,765	\$ 92,021	\$ 6,395	\$ 152,013	\$ 949,558	\$ 1,130,056	\$ 524,052	\$ 2,603,666

See accompanying Notes to Financial Statements.

THE MOTLEY FOOL FOUNDATION

**STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED SEPTEMBER 30, 2024 AND 2023**

	2024	2023
Cash Flows from Operating Activities		
Change in Net Assets	\$ 367,668	\$ (902,550)
Adjustment to Reconcile Change in Net Assets to Net Cash Used in Operating Activities		
Donated Stocks	(87,004)	(345,182)
Depreciation Expense	22,921	19,342
Net Realized and Unrealized Investment Gain	(2,070,379)	(1,061,712)
<u>(Increase) Decrease in Assets</u>		
Pledges Receivable, Net	(428,705)	615,459
Prepaid Expenses	(10,442)	(17,420)
<u>Increase (Decrease) in Liabilities</u>		
Accounts Payable and Accrued Expenses	9,467	(21,211)
Accrued Severance	258,538	-
Grants Payable, Net	570,519	-
Due to Related Party	(14,705)	(7,210)
<u>Net Cash Used in Operating Activities</u>	<u>(1,382,122)</u>	<u>(1,720,484)</u>
Cash Flows from Investing Activities		
Purchases of Property and Equipment	(23,978)	-
Purchases of Investments	(2,447,922)	(4,281,723)
Proceeds from Sale of Investments	2,500,171	4,764,905
<u>Net Cash Provided by Investing Activities</u>	<u>28,271</u>	<u>483,182</u>
Net Decrease in Cash and Cash Equivalents	(1,353,851)	(1,237,302)
Cash and Cash Equivalents, Beginning of Year	3,442,382	4,679,684
Cash and Cash Equivalents, End of Year	<u><u>\$ 2,088,531</u></u>	<u><u>\$ 3,442,382</u></u>

See accompanying Notes to Financial Statements.

THE MOTLEY FOOL FOUNDATION

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2024 AND 2023

1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

The Motley Fool Foundation (the Foundation) is a nonprofit organization incorporated as a non-stock corporation in the State of Delaware with offices in Alexandria, Virginia. The Motley Fool Holdings, Inc. (TMFHI) is the sole member of the Foundation. The Foundation was established in May 2019 and received its IRS 501(c)(3) exemption in February 2020. An independent Board of Trustees governs the Foundation.

The Foundation website is <https://foolfoundation.org/>.

Under a vision of “Financial Freedom for all,” a mission is to create pathways to Financial Freedom for those living paycheck-to-paycheck, and a purpose to find, fund, and amplify innovative solutions that enable strivers to become thrivers; the Foundation invested in these active programs and program planning in fiscal years 2024 and 2023:

Assessment Tool

The Foundation built on earlier work to create a Financial Freedom Assessment Tool (the Tool).

The Tool is designed to help individuals determine where they are on the path to Financial Freedom. It begins with a survey that assesses where the user stands compared to a national benchmark study conducted by our partners at the Financial Health Network. It then generates a unique Financial Freedom score for each of the five major drivers of Financial Freedom: education, health, housing, money, and work. This score will serve as a launching pad for the next steps individuals can take on their path to Financial Freedom.

The first phase in fiscal year 2024 included developing the initial model, survey questions, and score generation, culminating in a beta test. Feedback was obtained from the beta testers, including the user experience, thoughts about the score, and ideas for the expected next steps. The input from this test is being incorporated into the second phase.

The second phase in fiscal year 2025 will provide users a gateway to personally curated content that meets them where they are and moves them closer to Financial Freedom. The tool will provide personalized insights and links to tailored content to guide users on actionable steps to improve their financial freedom.

Ultimately, the Tool will be provided for the public and business users.

Venture Philanthropy Impact Fund - The ImpactFool Fund (IF Fund)

As part of the three-year strategic plan, the Foundation developed a funding and investment plan for an IF Fund to offer a more compelling donor proposition and accelerate and expand programming with other vetted 501(c)(3)s.

For the IF Fund, the Foundation is applying a venture capital approach to find, fund, and support innovative nonprofits with great promise for impact that scales.

THE MOTLEY FOOL FOUNDATION

NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2024 AND 2023

1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Organization (Continued)

Venture Philanthropy Impact Fund - The ImpactFool Fund (IF Fund) (Continued)

The Foundation seeks to identify “Diamonds in the Rough,” or early-stage nonprofits between one and ten years old that are transitioning from successful startups to established organizations and have innovative models positioned for large-scale impact in the five drivers. Candidates are sourced from the public, vetted by multiple team members, and reviewed and approved by a Board Committee and the Board.

The approved organizations are awarded a \$300,000 unrestricted grant, delivered as \$100,000 annually over the three-year fellowship.

By creating a solid foundation for the future, IF Nonprofits can confidently embrace growth opportunities and realize their potential to deliver maximum impact at scale.

The Foundation provides each organization with an IF Scaling Partner: a member of our team with deep expertise in nonprofit management and social impact. The IF Scaling Partner gets hands-on experience working with the chosen nonprofit’s leadership to meet identified needs with expertise from The Motley Fool, LLC (the LLC) staff, members, and outside experts. The Foundation will host an Annual Retreat of IF Nonprofit leaders to deepen the collaboration and knowledge-sharing between like-minded innovators.

Planning and fundraising occurred throughout fiscal year 2024, culminating in two multi-year grant awards totaling \$300,000 each. Additional grantees will be screened in fiscal year 2025.

Rule Breakers: Ashoka and Foundation Fellows

The nationwide Rule Breaker program was established in fiscal year 2022 to find, fund, and amplify social entrepreneurs who work in one or more of the five drivers and are moving the needle with a proven concept that is ready to scale. The Foundation’s goal was to help them on their path to maturity so that they could become larger, scaled, more impactful organizations.

Ashoka and the Foundation jointly selected a cohort of grantees. The Foundation provided each Rule Breaker with no-strings direct grant support, an annual convening, connections to our network and each other, and other support for two years. Their work also generated content and solutions for future Foundation work.

The program concluded in fiscal year 2024 in preparation for a transition to the IF Fund, and grantees were moved to alumni status.

Spark Conversation Series

The Spark Conversation Series produces in-depth conversations with thought leaders and innovators in the five drivers.

Each conversation is presented on a live stream and recorded and maintained in a publicly available place.

THE MOTLEY FOOL FOUNDATION

NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Organization (Continued)

Spark Conversation Series (Continued)

In fiscal year 2024, four sessions and videos were produced, including topics such as “Education and Financial Freedom,” “Igniting Financial Freedom and Elevating Hispanic Voices,” “Demystifying Financial Freedom,” “Measuring Financial Freedom,” and “Sustainable and Equitable Economies.”

In fiscal year 2023, eleven sessions and videos were produced, including topics such as “Factors that Affect College Success,” “Making Medicines Affordable,” “A Housing Revolution,” “Making a Difference in Housing and Money,” and “Mindset Shift for Positive Change,” among others.

Local Foolanthropy and Volunteer Engagement

In fiscal years 2024 and 2023, the Foundation worked with local organizations worldwide to provide direct support through volunteer time and direct donations. Foundation and LLC employees provided the volunteer time. The organizations included Habitat for Humanity, Junior Achievement, The Carpenters Shelter, JEFFCO Eats, Special Olympics, and others in Washington, DC (Northern Virginia), Philadelphia, Pittsburgh, New York, Denver, and Sydney, Australia.

Partnerships

The Foundation seeks to work with industry advocates and partners to co-create and amplify Financial Freedom content and products. In fiscal year 2024, early work was done to establish partnerships with other 501(c)(3) organizations to identify future mutually beneficial endeavors.

Basis of Accounting

The Foundation has presented its financial statements in accordance with accounting principles generally accepted in the United States of America.

Cash and Cash Equivalents

Cash and cash equivalents include cash in checking and money market accounts and all highly liquid investments with an original maturity of three months or less.

Pledges Receivable

Pledges receivable are recorded at their net realizable value. Receivables due over multiple years are discounted to their net present value using the applicable interest rate if such discount would be material. Management closely monitors pledges receivable and charges off any balances that are determined to be uncollectible. As of September 30, 2024 and 2023, the allowance for doubtful accounts for pledges receivable was \$95,000 and \$100,000, respectively.

THE MOTLEY FOOL FOUNDATION

NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investments

Investments are recorded at their readily determinable fair market value. The valuation of marketable securities is based upon quoted prices on national exchanges. Private equity securities are valued based on independent appraisals. Realized gains and losses, unrealized gains and losses, net of investment fees are reported as net investment income (loss) in the statements of activities.

Property and Equipment

Property and equipment are stated at cost, if purchased, or fair market value at date of donation, if contributed. Depreciation of property and equipment is computed using the straight-line method over the estimated useful lives of the assets. All acquisitions of property and equipment in excess of \$2,500 are capitalized. Expenditures for maintenance and repairs are expensed as incurred.

Contributions

Unconditional contributions are recorded as increases in net assets without donor restrictions and net assets with donor restrictions depending on the existence and/or nature of any donor restrictions. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Donated Services

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Foundation.

Functional Allocation of Expenses

The costs of providing programs and other activities have been summarized on a functional basis in the statements of activities. Expenses directly identifiable to programs and supporting activities are presented accordingly.

Accordingly, certain costs have been allocated among the programs and supporting services benefited. These expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include personnel costs, occupancy, technology, marketing and communications, and other expenses. These expenses are allocated on the basis of estimates of time and effort by the employees.

Income Taxes

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the Code) on income other than unrelated business income. In addition, the Foundation has been determined by the Internal Revenue Service not to be a private foundation within the meaning of Section 509(a) of the Code.

THE MOTLEY FOOL FOUNDATION

NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023

1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Income Taxes (Continued)

The Foundation requires that a tax position be recognized or derecognized based on a “more-likely-than-not” threshold. This applies to positions taken or expected to be taken in a tax return. The Foundation does not believe its financial statements include, or reflect, any uncertain tax positions.

The Foundation’s tax returns are subject to examination by the taxing authorities generally for three years after filing.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Reclassification of Prior Year Information

Certain prior year amounts have been reclassified for comparative purposes.

2. RELATED PARTY TRANSACTIONS

The LLC is a for-profit operating company wholly owned by TMFHI. The LLC supports and collaborates with the Foundation as it seeks to accomplish its charitable purpose of tackling systemic barriers to Financial Freedom. The Foundation and the LLC have entered into a shared services agreement that outlines certain shared human resources, office space, and equipment. The Foundation recorded approximately \$1,233,000 and \$1,045,000 of personnel and occupancy expenses that were required to be reimbursed to the LLC under the shared services agreement for the years ended September 30, 2024 and 2023, respectively.

In addition, during the years ended September 30, 2024 and 2023, the LLC provided donated services to the Foundation as described in Note 5 to the financial statements.

During the years ended September 30, 2024 and 2023, the Foundation received donations from board members of approximately \$828,000 and \$29,000, respectively.

3. LIQUIDITY AND AVAILABILITY OF RESOURCES

The Foundation’s cash flows have seasonal variations due to the timing of receipt of contributions. The Foundation manages its liquidity to meet general expenditures, liabilities, and other obligations as they become due as part of its liquidity management policies.

THE MOTLEY FOOL FOUNDATION

**NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023**

3. LIQUIDITY AND AVAILABILITY OF RESOURCES (CONTINUED)

As of September 30, 2024 and 2023, the following financial assets and liquidity sources were available for general operating expenditures in the years ending September 30:

	2025	2024
<i>Financial Assets</i>		
Cash and Cash Equivalents	\$ 2,088,531	\$ 3,442,382
Pledges Receivable Due in Less Than One Year, Net	432,891	101,250
Investments	10,581,982	8,476,848
Total Financial Assets Available Within One Year	13,103,404	12,020,480
Less Donor Restricted Net Assets for Purpose Restrictions	(519,112)	-
Financial Assets Available to Meet Cash Needs for General Expenditures within One Year	\$ 12,584,292	\$ 12,020,480

4. CONCENTRATIONS

The Foundation maintains cash accounts with various financial institutions that exceed insurable limits under the Federal Deposit Insurance Corporation (FDIC). Management periodically assesses the financial conditions of the institutions and believes that the risk of any loss is minimal.

During the year ended September 30, 2024, approximately 73% of total contributions was from one donor. During the year ended September 30, 2023, approximately 36% of total contributions was from one donor. At September 30, 2024, approximately 58% of pledges receivable was from one donor. At September 30, 2023, approximately 57% of pledges receivable was from three donors.

5. DONATED SERVICES

During the years ended September 30, 2024 and 2023, the Foundation received personnel services to assist the Foundation in legal, communications and finance support from the LLC. Based on current market rates for these services, the Foundation would have paid approximately \$254,000 and \$198,000 for the years ended September 30, 2024 and 2023, respectively.

The donated services for personnel costs are allocated on the statements of functional expenses as follows for the years ended September 30:

	Other Program Expenses	General and Administrative	Total
2024			
Personnel	\$ 4,046	\$ 249,977	\$ 254,023
2023			
Personnel	\$ -	\$ 198,414	\$ 198,414

All donated services received by the Foundation for the years ended September 30, 2024 and 2023, were considered without donor restrictions and able to be used by the Foundation as determined by the Board of Trustees and management.

THE MOTLEY FOOL FOUNDATION

**NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023**

6. PLEDGES RECEIVABLE

Pledges receivable consists of the following at September 30, 2024 and 2023:

<u>Payments Due</u>	<u>2024</u>	<u>2023</u>
Less Than One Year	\$ 527,891	\$ 201,250
One to Five Years	<u>310,000</u>	<u>189,093</u>
Total Pledges Receivable	837,891	390,343
Discount to Net Present Value at Annual Interest		
Rates Ranging from 3.25% to 8.5%	(41,498)	(17,655)
Allowance for Doubtful Accounts	<u>(95,000)</u>	<u>(100,000)</u>
Pledges Receivable, Net	<u>\$ 701,393</u>	<u>\$ 272,688</u>

7. INVESTMENTS AND FAIR VALUE MEASUREMENTS

All of the Foundation's investments are exposed to various risks such as interest rates, market, and credit. Due to the level of risk associated with certain investments and the level of uncertainty related to changes in the value of such investments, it is at least reasonably possible that changes in risks in the near term would materially affect investment balances and the amounts reported in the financial statements.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels as follows:

Level 1 - inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets (examples include stocks);

Level 2 - inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability other than quoted prices, either directly or indirectly, including inputs in markets that are not considered to be active (examples include corporate bonds);

Level 3 - inputs to the valuation methodology are unobservable and significant to the fair value measurement. The inputs into the determination of fair value require significant management judgment (examples include certain private equity securities).

The following presents investments carried at fair value as of September 30, 2024:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Mutual Funds				
Equity	\$ 7,505,958	\$ -	\$ -	\$ 7,505,958
Fixed Income	1,507,037	-	-	1,507,037
Stocks				
Domestic	696,876	-	-	696,876
Foreign	80,168	-	-	80,168
US Treasury	504,925	-	-	504,925
Private Equity Investments	-	-	<u>287,018</u>	<u>287,018</u>
Total Investments at Fair Value	<u>\$ 10,294,964</u>	<u>\$ -</u>	<u>\$ 287,018</u>	<u>\$ 10,581,982</u>

THE MOTLEY FOOL FOUNDATION

**NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023**

7. INVESTMENTS AND FAIR VALUE MEASUREMENTS (CONTINUED)

The following presents investments carried at fair value as of September 30, 2023:

	Level 1	Level 2	Level 3	Total
Mutual Funds				
Equity	\$ 6,292,718	\$ -	\$ -	\$ 6,292,718
Fixed Income	1,221,142	-	-	1,221,142
Stocks				
Domestic	668,078	-	-	668,078
Foreign	44,904	-	-	44,904
Private Equity Investments	-	-	250,006	250,006
Total Investments at Fair Value	<u>\$ 8,226,842</u>	<u>\$ -</u>	<u>\$ 250,006</u>	<u>\$ 8,476,848</u>

Fair value measurements using significant unobservable inputs (Level 3):

	2024	2023
Balance at Beginning of the Period	\$ 250,006	\$ -
Donations into Level 3	-	250,006
Sales out of Level 3	(35,868)	-
Unrealized Gain in Level 3	72,880	-
Balance at the End of the Period	<u>\$ 287,018</u>	<u>\$ 250,006</u>

All assets have been valued using quoted market prices except for Level 3 assets. There were no changes in the valuation techniques during the current year since acquisition of the Level 3 asset. The Foundation recognizes transfers between levels in the fair value hierarchy at the end of the reporting period. There were no such transfers during 2024 or 2023.

During the year ended September 30, 2023, the Foundation received a donation of 4,393 shares of TMFHI privately held stock with a fair value of \$250,006 in fulfillment of a pledge. The donation of the private equity stock includes limitations on disposition, such as, the Foundation must notify TMFHI before selling the stock. In addition, TMFHI agreed to repurchase some or all of the shares in 2024 at the then current share price. During the year ended September 30, 2024, TMFHI repurchased 488 shares of the stock with a fair value of \$35,868. TMFHI will repurchase additional shares from the Foundation annually until all the shares have been sold back to TMFHI. Other limitations include risks that TMFHI may not offer liquidity events, or because of competing sales, the Foundation may not be able to liquidate the shares on the schedule and amounts it desires. Additionally, as with other investments, there is risk that the value of the shares declines since the last assessment.

The fair value of the private equity investments is measured by an independent appraiser using a multi-stage process to determine the fair value of the common stock of TMFHI, which involves calculating the enterprise and equity value of each business line, then adding them together to determine the equity value of TMFHI. The equity value was then allocated to TMFHI's securities using the option pricing method. The value per share of common stock was then reduced by a discount for lack of marketability of 10% to put it on a minority, non-marketable basis.

THE MOTLEY FOOL FOUNDATION

**NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2024 AND 2023**

7. INVESTMENTS AND FAIR VALUE MEASUREMENTS (CONTINUED)

Significant increases or decreases in any of these inputs in isolation could result in a significantly lower or higher fair value measurement. TMFHI's Board of Directors approves a share price for stock repurchases within the independent appraiser's recommendation range. The Foundation accepts the TMFHI-approved share price for valuing held shares and shares repurchased by TMFHI. At least annually, the Foundation Management and the Board of Trustees (1) determine if the current valuation techniques used in fair value measurements are still appropriate and (2) evaluate and adjust the unobservable inputs used in the fair value measurements based on current market conditions and third-party information.

8. PROPERTY AND EQUIPMENT

The Foundation held the following property and equipment at September 30:

	2024	2023
Website	\$ 73,367	\$ 73,367
Software	27,979	4,000
Total Property and Equipment	101,346	77,367
Less Accumulated Depreciation	(53,851)	(30,929)
Property and Equipment, Net	\$ 47,495	\$ 46,438

Depreciation expense for the years ended September 30, 2024 and 2023, was approximately \$22,900 and \$19,300, respectively.

9. GRANTS PAYABLE

During the year ended September 30, 2024, the Foundation made two unconditional grants totaling \$600,000. Payables due over multiple years are discounted to their net present value using the applicable interest rate. The grant expenses less the discount to net present value are included in grants and contracts in the statement of functional expenses for the year ended September 30, 2024, and have been allocated to the program Venture Philanthropy Impact Fund - The ImpactFool Fund.

Grants payable consists of the following at September 30, 2024:

<u>Payments Due in the Years Ending September 30,</u>	
2025	\$ 400,000
2026	200,000
Total Grants Payable	600,000
Discount to Net Present Value at Annual Interest Rate of 8%	(29,481)
Grants Payable, Net	\$ 570,519

THE MOTLEY FOOL FOUNDATION

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10. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions were available for the following purposes as of September 30:

Description	2024	2023
Subsequent Years' Activities	\$ 153,982	\$ 272,688
The ImpactFool Fund (Venture Philanthropy)	519,112	-
Total Net Assets With Donor Restrictions	<u>\$ 673,094</u>	<u>\$ 272,688</u>

During the years ended September 30, 2024 and 2023, net assets were released from restrictions as follows:

Description	2024	2023
Subsequent Years' Activities	\$ 98,750	\$ 640,000
The ImpactFool Fund (Venture Philanthropy)	352,000	-
Net Assets Released from Restrictions	<u>\$ 450,750</u>	<u>\$ 640,000</u>

11. SUBSEQUENT EVENTS

The Foundation has evaluated subsequent events through December 19, 2024, which is the date the financial statements were available to be issued.